



2025

BUSINESS PROSPECTUS

About

Established in 1971, the Pennsylvania Homecare Association (PHA) has stood as a cornerstone for home care providers throughout Pennsylvania for more than five decades. Representing over 700 home-based care providers and business partners throughout the Commonwealth, PHA focuses on advancing industry standards and ensuring access to quality, in-home care remains available for all Pennsylvanians.

Mission

The Pennsylvania Homecare Association is the leading voice and champion of the home and community based care industry, advocating for the workforce and enhancing quality services for individuals and their families across the Commonwealth.

Vision

We endeavor to be the premier association driving and influencing the provision of services in our communities.

Customize Your Sponsorship

For us, it's personal. Personalized support is a cornerstone of home care, and we bring that same commitment to our business partners. Let's create a custom package tailored to your goals. Contact us to get started.

✉ yourpartner@pahomecare.org

📞 717-975-9448

MEMBERSHIP SNAPSHOT

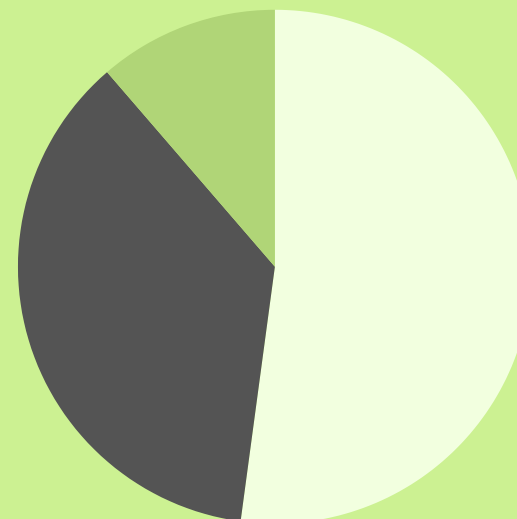
604
Agency Members

119
Business Partners

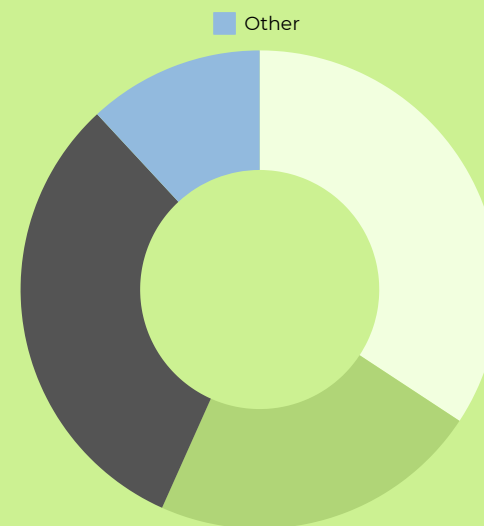
3,824
Individual Profiles

67
Counties Served

Home Care Home Health Hospice



Owner/Operator C-Suite Director



January

- Recruitment Series
- Legal Webinar
- Survey Readiness Series
- Quick Hits

February

- Recruitment Series
- Lunch & Learn
- EVV Collaborative
- Quick Hits

March

- Legal Webinar
- Pediatric Cabinet Meeting
- Oasis Series
- Survey Readiness Series
- Connect Four
- Quick Hits

April

- Advocacy Day
- Lunch & Learn
- Hospice Proposed Rule
- Workforce Webinar
- Quick Hits

May

- Annual Conference
- Survey Readiness Series
- Legal Webinar
- Lunch & Learn
- Quick Hits

June

- HOPE Webinar Series
- Lunch & Learn
- Quick Hits

Signature Events



Annual Conference

May 14-16, Bethlehem

Maximize your PHA membership at Wind Creek Resort in Bethlehem with three days of networking, entertainment, and connections. Meet industry leaders and agency decision-makers to build relationships and generate leads.

Attendee profile: agency owners, company decision makers, branch directors, clinical staff, business partners

700 Attendees **100** Exhibitors **4** Tracks **25** Sessions **10** Learning Labs **7 HOURS** Dedicated Tradeshow Time **9 HOURS** Social Events **1 GALA** to Support Foundation



Connect4

Hosted Regionally Throughout 2025

Say hello to Connect4, PHA's new social take on Regional Meetings! Throughout 2025, we're hosting four pop-up events across Pennsylvania, offering members a fun, laid-back way to network, collaborate, and connect.

Attendee profile: agency owners, company decision makers, branch directors, clinical staff, business partners



Direct Care Worker of the Year Forum

November 2025

The DCW Forum Annual Celebration recognizes the dedication of over 200 outstanding direct care workers from around the Commonwealth. Held in November, this event celebrates their contributions to delivering high-quality care.

Attendee profile: field staff, field supervisors, care coordinators, branch managers, agency owners

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INTRO | SIGNATURE EVENTS & EDUCATION | MEMBERSHIP AT A GLANCE | MEMBERSHIP DETAILS | A LA CARTE OPPORTUNITIES



July

- Legal Webinar
- Hospice Final Rule
- Survey Readiness Series
- Connect Four
- Workforce Webinar
- Quick Hits

August

- Home Health Proposed Rule
- Pediatric Cabinet Meeting
- Survey Readiness Series
- Lunch & Learn
- Quick Hits

September

- Compliance Series
- Connect Four
- Legal Webinar
- Quick Hits

October

- Home Health Final Rule
- Connect Four
- Survey Readiness Series
- Lunch & Learn
- Quick Hits
- Workforce Webinar

November

- EVV Check-In
- DCW Forum
- Legal Webinar
- Quick Hits

December

- Lunch & Learn
- Quick Hits

Signature Education



EVV Collaborative

Hosted in Spring & Fall

The EVV Collaborative, held twice a year, brings together key players in the EVV space to tackle challenges, share tips, and boost compliance.

Attendee profile: agency owners, company decision makers, compliance officers, software vendors, business partners, state reps, payer reps



Quick Hits

Hosted Monthly

Quick Hits is PHA's monthly update on the latest in home health, home care, and hospice—covering key state and federal issues, PHA news, exclusive member perks, programs, and more.

Attendee profile: agency owners, company decision makers, compliance officers, business partners

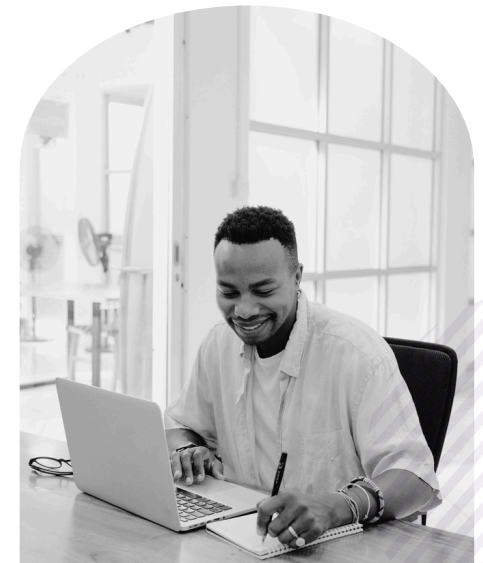


Lunch & Learns

Hosted Bi-Monthly

PHA Lunch & Learns are free webinars for members, featuring timely topics and insights from our business partners.

Attendee profile: agency owners, company decision makers, compliance officers, business partners



Calendar and content are subject to change.

Partnership Levels At-a-Glance



		Business Partner \$1,000	Partner Plus \$3,000	Bronze \$11,000	Silver \$18,000	Gold \$30,000	Platinum \$55,000
Annual Conference	Exhibit Booth(s)	50% discount	1	1	1	2	2
	Booth Representatives	2	2	2	2	4	8
	Sponsorship Level	Exclusive access to a la carte sponsorships		Bronze	Silver	Gold	Platinum
	Event Sponsorship(s)			Breakfast	Lunch	Thursday Dinner	Welcome Reception
	Premier Logo Placement			●	●	●	●
	Conference Advertising					Digital & Print	Digital & Print
Connect4 Regional Events	Speaking Opportunity					●	●
	Event Sponsorship	Exclusive access to a la carte sponsorships		Bronze	Silver	Gold	Platinum
	Premier Logo Placement			●	●	●	●
	Speaking Opportunity					●	●
	Promotional Item						●
Education	Education Sponsor	Exclusive access to a la carte sponsorships					Quick Hits EVV Collaborative
	Hosted Lunch & Learn					1	2
Business Leads	Premier Directory Listing			●	●	●	●
	Logo on PHA Website			●	●	●	●
	Vendor Spotlight		1	1	1	2	2
	Connections Advertising			1 Interior	1 Interior	1 Premier	1 Premier
	Job Board Postings	2 Standard	4 Standard	4 Standard	4 Standard	6 Standard 2 Featured	6 Standard 2 Featured

Business Partner

\$ 1,000

Show your commitment to home care and grow your business with PHA. Standard Membership provides access to our provider network, exclusive discounts, member pricing, and industry updates. As the foundation of all partnership levels, these benefits are included in every package.

Networking and Lead Generation

- Access to the PHA membership list with primary decision-maker contact information*
- Inclusion in the PHA Business Member Directory
- Recognition as a preferred vendor, recommended to agencies seeking services
- Offer exclusive pricing and discounts to PHA members, featured in your directory listing and on our Exclusive Discounts webpage
- Exclusive access to sponsorship and advertising opportunities with PHA
- Eligibility to serve on PHA committees*
- Opportunity to support and participate in PHA educational sessions*

Savings and Discounts

- Access to members-only pricing for education, events, and resources
- (2) standard job postings included with membership; receive member pricing for additional postings
- Exclusive savings through PHA member discount programs

Industry Support

- Stay informed with real-time alerts for critical industry updates
- Provide your staff with read-access to the *Connections* newsletter
- Participate in Lunch & Learn webinars and Quick Hits monthly webinar series
- Utilize members-only resources on the website



Bundle and Save with PHA's New Business Partner Plus Package!

Maximize your visibility and savings with PHA's Partner Plus! Join or renew your membership and book your 2025 Annual Conference booth together and save 10%. This package includes all standard membership benefits plus added value to enhance your partnership with PHA.

Partner Plus Benefits

- (1) Exhibit booth at the 2025 Annual Conference
- (2) Exhibitor registrations
- Enhanced visibility with (1) complimentary vendor spotlight on PHA's website
- (2) Additional standard job board listings

\$ 3,000

Value: \$3,350

* Membership list is available once per year, upon request. Participation in committees or educational sessions is subject to PHA approval. PHA reserves the right to decline proposals that do not align with educational goals or are promotional in nature.

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Bronze

\$ 11,000

Value: \$13,000

Package Summary

Showcase your dedication to home care with PHA's Bronze Membership, including the Annual Conference, Connect4 events, and enhanced brand recognition.



Advertising & Brand Recognition

- Year-long logo placement on PHA website
- Premier listing in business directory
- (1) Vendor spotlight ad on PHA website
- (4) Standard postings on PHA job board



Connect4

- Bronze sponsor recognition at all events
- Logo inclusion on event signage and marketing materials



Annual Conference

Trade Show

- (1) exhibit booths with (2) booth representatives*

Sponsorship

- Recognition as Bronze conference sponsor
- Recognition as sponsor of (1) breakfast

Logo Placement

- Logo inclusion on PHA conference website, promotional materials, and conference signage

**Exhibit registration does not include admission to the Thursday evening dinner. Exhibitors can attend by purchasing dinner tickets for \$100 each.*

Silver

\$ 18,000

Value: \$22,000

Package Summary

Showcase your commitment to home care year-round with PHA's Silver Membership, featuring access to our Annual Conference and complimentary participation in Connect4 regional events. Combined with select advertising opportunities, it's an excellent way to connect with the home care industry and highlight your organization.



Advertising & Brand Recognition

- Year-long logo placement on PHA website
- Premier listing in business directory
- (1) Interior banner ad in *Connections*
- (1) Vendor spotlight ad on PHA website
- (1) Dedicated social media post
- (4) standard postings on PHA job board



Connect4

- Silver sponsor recognition at all events
- Logo inclusion on event signage and marketing materials



Annual Conference

Trade Show

- (1) Exhibit booth with (2) booth representatives*

Sponsorship

- Recognition as Silver conference sponsor
- Recognition as sponsor of (1) lunch

Logo Placement

- Prominent visibility on the PHA conference website, promotional materials, and conference signage

**Exhibit registration does not include admission to the Thursday evening dinner. Exhibitors can attend by purchasing dinner tickets for \$100 each.*

Package Summary

PHA's Gold Membership provides year-round visibility through education and events, including the Annual Conference, Connect4 regional pop-ups, and PHA's Lunch and Learn series. With added advertising opportunities and strategic exposure, it's the perfect way to showcase your expertise and grow your reach in the homecare industry.

Advertising & Brand Recognition

- Year-long logo placement on PHA website
- Premier listing in business directory
- (1) Premier banner ad in *Connections*
- (2) Vendor spotlight ads on PHA website
- (1) Promotional e-mail sent by PHA
- (2) Dedicated social media posts
- (6) Standard and (2) featured postings on PHA job board

Connect4

- Gold sponsor recognition at all events
- Speaking opportunity at one event
- Prominent logo on event signage and marketing materials

Educational Sponsor Recognition

- (1) Hosted Lunch & Learn webinar

Annual Conference

Trade Show

- (2) Exhibit booths with (4) booth representatives*

Sponsorship

- Recognition as Gold conference sponsor
- Recognition as sponsor of the Thursday dinner
- Speaking opportunity during conference

Advertising

- Quarter-page ad in the Annual Conference program
- Digital ad displayed in all session rooms

Logo Placement

- Premier visibility on the PHA conference website, promotional materials, Annual Conference program cover, and event signage

**Exhibit registration does not include admission to the Thursday evening dinner. Exhibitors can attend by purchasing dinner tickets for \$100 each.*



Package Summary

PHA's highest membership tier provides year-long benefits, unmatched visibility at PHA's Annual Conference, and premier exposure at events throughout the year. With top-tier brand recognition, advertising opportunities, and comprehensive membership advantages, this exclusive partnership is available to just one business partner. Position your organization as a leader in home care with this exceptional opportunity.



Advertising & Brand Recognition

- Year-long logo placement on PHA website
- Top-placement listing in business directory
- (1) Premier banner ad in *Connections*
- (2) Vendor spotlight ads on PHA website
- (2) Promotional e-mails sent by PHA
- (4) Dedicated social media posts
- (6) Standard and (4) featured postings on PHA job board

Educational Sponsor Recognition

Quick Hits

- Exclusive Quick Hits sponsor recognition
- Ad slide displayed during all Quick Hits webinars
- Partnership acknowledgment by PHA staff at each webinar
- Speaking opportunity at (4) Quick Hits webinars

EVV Check-Ins

- Recognition as Platinum Sponsor at all EVV events
- Opportunity to address attendees during welcome remarks and present one session per event
- Complimentary exhibit table with space for (4) attendees at each event

Lunch & Learn

- (2) Hosted Lunch & Learn webinars

Annual Conference

Trade Show

- (2) Exhibit booths with (8) booth representatives*

Sponsorship

- Recognition as Platinum conference sponsor
- Exclusive Sponsor of the Welcome Reception
- Speaking Opportunity during Opening Remarks
- Complimentary Learning Lab

Advertising

- Half-page ad in the Annual Conference program
- Digital ad displayed in all session rooms
- Video ad showcased at Registration
- Ad on the conference app

Logo Placement

- Premier visibility on the PHA conference website, promotional materials, Annual Conference program cover, and event signage

Connect4

- Platinum sponsor recognition at all events
- Speaking opportunity at each event
- Prominent logo on event signage and marketing materials
- Co-branded swag item for attendees

*Exhibit registration does not include admission to the Thursday evening dinner. Exhibitors can attend by purchasing dinner tickets for \$100 each.

2025 Annual Conference

À la Carte Sponsorships

Join PHA's 2025 Annual Conference trade show and connect with hundreds of industry experts and decision-makers. Showcase your brand, build relationships, and grow your business! À la carte sponsorships are exclusive unless noted otherwise and include logo placement on pre-event marketing, the conference website, program, and event signage, plus sponsor-specific perks outlined below.



Welcome Experience - \$8,500

Be the exclusive sponsor of PHA's top-rated 2024 experience: self check-in, where attendees manage their own badge printing on arrival.

Benefits:

- Co-branded lanyard and badge
- Logo on welcome screen and signage
- Video ad displayed at registration



Conference App - \$6,000

Stay top-of-mind as the exclusive sponsor of PHA's mobile app, helping attendees stay engaged with features like CE tracking, interactive maps, and more.

Benefits:

- Premier brand recognition and ad placement in the app
- Top-tier listing on the app
- Live Link to your website



Keynote Speaker - \$6,000

Gain exclusive visibility as the sponsor of PHA's keynote session, featuring premier recognition and engagement opportunities.

Benefits:

- Exclusive sponsor of the keynote speaker
- Opportunity to introduce the keynote speaker
- Dedicated signage during the keynote session
- Dedicated post on PHA social media



President's Welcome Reception - \$5,000

Kick off the event with this exclusive networking opportunity for first-time attendees, new members, PHA board members, and invited guests.

Benefits:

- Co-branded swag item for attendees
- Dedicated signage outside the event room
- Opportunity to join the PHA CEO as a guest bartender



Breakout Track - \$4,000

Showcase your brand as the exclusive sponsor of (1) breakout track, with opportunities to engage directly with attendees. *Four tracks available.*

Benefits:

- Opportunity to introduce a session of your choice within the track
- Dedicated signage outside the breakout room
- Dedicated post on PHA social media



Coffee & Refreshment Break - \$3,500

Keep attendees energized by sponsoring a coffee and refreshment break! Open to multiple sponsors per break time, with opportunities to purchase more than one.

Benefits:

- Signage with sponsor logo(s) displayed at the sponsored break(s)



Swag & Stream

Co-brand giveaway items and essential conference services with these exclusive options for maximum attendee engagement.

Drinkware - \$7,500

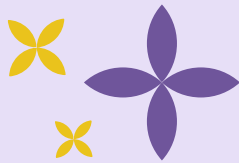
Tote Bag - \$6,500

WiFi - \$6,000

2025 Annual Conference

Trade Show Experience & Advertising Opportunities

Exhibit at PHA's 2025 Annual Conference trade show and engage directly with hundreds of industry experts and decision-makers. Showcase your brand, highlight your solutions, and make valuable connections to grow your business!



Trade Show

Exhibit Package

- (1) 8' x 10' booth with pipe and drape
- (1) 6' table, two (2) chairs, and a wastebasket
- (2) exhibit representative badges*
- Access to the attendee list
- Promotion in the official conference program and mobile app

**Exhibit registration does not include admission to the Thursday evening dinner..*

Member: \$1,750

Prospective Member: \$3,500



Exhibit Add-Ons

- Booth Electricity: **\$85/booth**
- Lead Retrieval: **\$300/device**
- Additional Representatives: **\$500/attendee**
- Thursday Evening Foundation Dinner Tickets: **\$100/attendee**



Learning Lab - \$1,500

Showcase your expertise with a 15-minute TED Talk-style presentation held right on the trade show floor. With only 10 slots available, this exclusive opportunity lets you highlight your product or service while delivering timely updates and valuable education to attendees. Engage directly with members and position your brand as a thought leader in the industry.



Advertising

Print Program

Maximize visibility with premium ad placement on the inside front or back covers of the printed program, ensuring your brand reaches every attendee. *Four placements available.*

- Full-Page Front Cover (L or R): **\$1,000**
- Full-Page Back Cover (L or R): **\$1,000**

Digital Advertising

Boost your visibility with digital advertising throughout the conference. Static ads will display in all rooms between sessions, ensuring repeated exposure, while video ads play on loop at the high-traffic registration area.

- Video: **\$500**
- Static: **\$250**



À La Carte Other Events

At PHA, we foster community, education, and networking through diverse events. Connect with industry leaders and peers by sponsoring one of the events below!



DCW Forum

Sponsor the DCW Forum and help us celebrate the cornerstone of home care: direct care workers.

Title Event Sponsor - \$15,000

Be recognized as the premier sponsor of the DCW Forum by co-branding the event with PHA.

Benefits:

- (4) complimentary event registrations
- Premier brand recognition at the event
- Co-branded certificates
- Join PHA to announce winners

Nominee Gift Sponsor - \$7,500

Co-brand the nominee gift, a token of appreciation given to all attending nominees.

Benefits:

- (2) complimentary event registrations
- Inclusion on event signage
- Recognition by PHA during event

Activity Station Sponsor - \$3,500

Support pre-event pampering and educational activities for nominees.

Benefits:

- (2) complimentary event registrations
- Inclusion on event signage
- Recognition by PHA during event

EVV Collaborative

Join one or both EVV Collaborative events, held in Spring and Fall, to engage with members and stakeholders. Pricing listed below is for single event.

Event Sponsor - \$3,500

Benefits:

- Complimentary exhibit booth
- (2) complimentary registrations
- Prominent signage during the event
- Recognition as event sponsor in opening remarks

Exhibit Package - \$500

Includes:

- 6' tabletop display
- (2) complimentary registrations

Lunch & Learn Webinar - \$5,000

Sponsor a Lunch & Learn to connect with members during a free, 30-minute webinar.

Benefits:

- Brand recognition in all pre-event promotions
- 30-minute presentation opportunity
- Access to the post-event attendee list
- Registration and webinar logistics managed by PHA staff



Advertising - Website

With fresh new looks on PHA's website and *My Learning Center*, leverage these redesigned platforms to enhance your visibility and impact through advertising opportunities and featured listings.

PHA Website

Showcase your business with PHA's Website Spotlight, featured on our homepage for an entire month. This opportunity includes your logo, a 50-word description, and a link to your website.

	Quarterly	Full Year (15% Savings)
Vendor Spotlight	\$1,800	\$6,120

Featured Directory Listing

Enhance your presence in PHA's Business Directory with a featured listing, including advanced functionality and top placement in search results.

**Upgrade your
listing for \$300**

My Learning Center

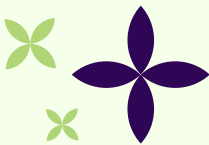
Connect with over 200,000 users on My Learning Center, PHA's free on-demand training platform. In 2025, PHA will unveil a redesigned platform with enhanced features, improved reporting, and new modules—offering an excellent opportunity to align your brand with quality training and education.

	Quarterly Rate	Full Year (15% Savings)
Vendor Spotlight	\$1,800	\$6,120
Dashboard Ad	\$2,700	\$9,180



Advertising - Publications

Advertise in PHA's publications with two targeted options: the bi-weekly Connections e-newsletter for agency owners and decision-makers, or the Bringing Care Home quarterly e-magazine for field staff.



Connections E-Newsletter

PHA's bi-weekly *Connections* e-newsletter, reaching over 3,000 subscribers, is a top-rated member benefit among home health, hospice, and home care agencies in Pennsylvania. Advertising is offered monthly, with premier and interior placement available.

Reader Profile: agency owners, decision-makers, clinical staff, compliance staff, operations managers, HR managers, billing managers, and marketing directors.

	Quarterly	Full Year (15% Savings)
Premier Banner Ad	\$3,600	
Interior Banner Ad	\$2,700	\$9,180

Banner Ad
800 x 200 px.

Bringing Care Home E-Magazine

Launched in 2024, the *Bringing Care Home* digital magazine is a quarterly* publication for field staff. Reaching over 300,000 readers across Pennsylvania, it delivers resources, training, and support to empower and advance the direct care workforce.

Reader Profile: direct care workers, home health aides, CNAs, family caregivers, field supervisors, care coordinators, and service coordinators

	Quarterly Rate	Full Year (15% Savings)
Cover Page Banner (Large)	\$1,250	\$4,250
Interior Page Banner (Large)	\$1,000	\$3,400
Interior Page Banner (Small)	\$750	\$2,550
Guest Column	\$750	

Banner Ad (Large)
8 x 2 in.

Banner Ad (Small)
2.5 x 5.5 in.

Guest Column
150 words (max)

*2025 Publication Schedule February, May, August & November

Order Form

Company: _____

E-mail: _____

Main Contact: _____

Phone: _____

2025 Membership

☐ Partner (\$1,000)
☐ Partner Plus (\$3,000)

☐ Bronze (\$11,000) ☐ Silver (\$18,000)
☐ Gold (\$30,000) ☐ Platinum (\$55,000)

Advertising

PHA Website

Vendor Spotlight ☐ Quarterly (\$1,800) ☐ Full Year (\$6,120)
Business Directory ☐ Premium Listing (\$300)

My Learning Center

Vendor Spotlight ☐ Quarterly (\$1,800) ☐ Full Year (\$6,120)
Dashboard Ad ☐ Quarterly (\$2,700) ☐ Full Year (\$9,180)

Connections E-Newsletter

Interior Banner ☐ Quarterly (\$2,700) ☐ Full Year (\$9,180)
Premier Banner ☐ Quarterly (\$3,600)

Bringing Care Home E-Magazine

Cover Banner ☐ Quarterly (\$1,250) ☐ Full Year (\$4,250)
Large Interior ☐ Quarterly (\$1,000) ☐ Full Year (\$3,400)
Small Interior ☐ Quarterly (\$750) ☐ Full Year (\$2,550)
Guest Column ☐ Quarterly (\$750)

Annual Conference

Sponsorships

☐ Welcome Experience (\$8,500)
☐ Drinkware (\$7,500)
☐ Tote Bag (\$6,500)
☐ Keynote Speaker (\$6,000)
☐ Conference App (\$6,000)
☐ WiFi (\$6,000)
☐ President's Reception (\$5,000)
☐ Breakout Track (\$4,000)
☐ Home Care ☐ General
☐ Home Health ☐ Hospice
☐ Coffee Break (\$3,500)

Trade Show

☐ Single Exhibit Booth (\$1,750)*
☐ Double Exhibit Booth (\$3,500)*
☐ Additional Vendor (\$500/badge)
☐ Thursday Dinner (\$100/ticket)*
☐ Lead Retrieval (\$300/device)
☐ Booth Electricity (\$85/booth)
☐ Learning Lab (\$1,500)

Advertising

Print Program

☐ Inside Front Cover (\$1,000)
☐ Inside Back Cover (\$1,000)

Digital Advertising

☐ Video (\$500)
☐ Static (\$250)

Signature Events & Education

EVV Collaborative

Event Sponsor ☐ Single Event (\$3,500) ☐ Both Events (\$6,000)
☐ Spring ☐ Fall
Exhibit Booth ☐ Single Event (\$500) ☐ Both Events (\$900)
☐ Spring ☐ Fall

DCW Forum

☐ Title Event Sponsor (\$15,000)
☐ Nominee Gift Sponsor (\$7,500)
☐ Activity Station Sponsor (\$3,500)

Virtual Education

☐ Lunch & Learn (\$500)

Questions? Contact us at
yourpartner@pahomecare.org

SUBMIT FORM